# Agenda Item 8

# Challenge for Change Presentation March 20th 2012







### Introduction



# Who are the Challenge for Change Team?

 Project was completed with 6 scrutineers

# Purpose of the scrutiny project

 To examine the customer service satisfaction levels of complaints handling

# Methods for gathering evidence

- Desktop document analysis
- Reality checks with staff and customers







# **Project Start-Up**

Sheffield
Homes were
already
carrying out an
internal review
of their
complaints
procedure

Number of complaints received by Sheffield Homes is high

Complaints cover every aspect of the business

Why did we choose complaints?

Satisfaction levels around complaints handling were fairly low Every customer may have a complaint at some time





# **Key areas for investigation**

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What is a complaint?

Customer **Expectations**  Management of complaints

Communication

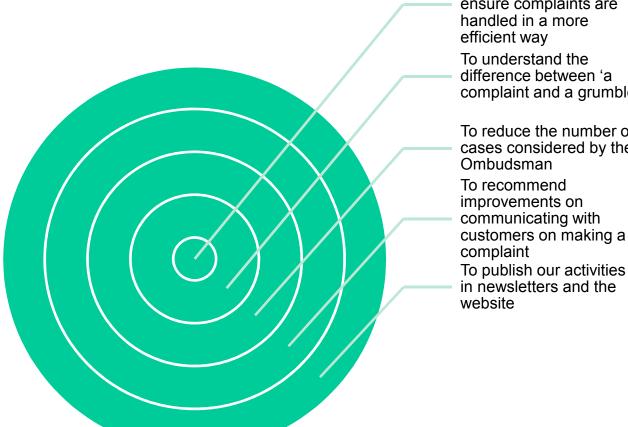
Learning from complaints

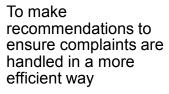






## **Project Objectives**





complaint and a grumble'

To reduce the number of cases considered by the Ombudsman

customers on making a







## Findings - Internal

#### **Review of customer correspondence letters**

- Challengers examined a sample of individual response letters
- Letter quality varied from good to unacceptable
- Responses showed inconsistencies of information and a lack of attention to detail

#### **Staff Forum**

- · Couple of challengers held a forum with contact centre and housing office staff
- It offered the opportunity for staff to discuss their experience of complaint handling and for the challengers to discuss information gathered from the reality checks and desktop analysis

#### **Staff Survey**

- Survey distributed electronically to all Sheffield Homes staff
- 128 responses were returned across all grades of staff
- Results indicated a high level of confidence in the complaints system but many also felt under pressure when dealing with complaints.











#### How do you decide if a customer is making a complaint?

If customer completes a complaint form or calls in to the office to report an issue

ປຸດ ເດ It is obvious by what they say, how they say it and their body language

By asking the customer if they would like to log a complaint

When I speak to a customer and establish the facts



If customer is not satisfied with the service we or our partners provide

The customer will tell us they want to complain

Because I deal with complaints regularly I can tell the difference between a complaint and an enquiry







# What are the strengths of the complaints process?

An acknowledgement letter is sent to the customer

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We actively encourage feedback from our customers

It is a simple process if followed correctly

The complaints are logged and monitored

Set timescales for responses and second opinion option and right to appeal

There is a clear audit trail

I would say....

Clear procedures with details of how to reply to customers







#### What are the weaknesses of the complaints process?

Finding the right department to forward the complaint onto

Pressure to respond within the timescales and do the 'day job'

Encouraged to apologise for things that a customer doesn't like but have little power to change things

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He have two IT systems running alongside each other.

I have seen staff receive a

complaint but not log it on to
OHMS because this would
create extra work for them

There are a few...

Staff logging on the IT system as complaint without fully understanding the actual issues

We take complaints for our partner organisations over which we have no control







# What improvements would you like to see to improving the complaints process?

Customers to have better awareness and clear expectations of what services we can provide for them

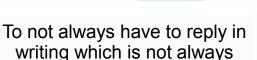
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One IT system for correspondence and complaints

Staff feeling confident they can resolve complaints at the initial stage

For customers to be aware that Sheffield Homes and Kier are separate organisations

Less formal approach to some complaints



It would be good if...

More concentration given to the quality of the responses to customers

necessary







## **Findings - Customers**

#### **Visit to Viewpoint**

- Challengers visited Viewpoint to listen to a sample of recordings of complaints surveys made to customers who made complaints which are now closed.
- ரு Offered an opportunity to gauge the customer experience from lodging a complaint and charting their journey through the complaints process
- ัด Findings from the visit indicated that the customer satisfaction is of a low level

## Tenants Forum

- Challengers attended a complaints workshop for tenants hosted by Sheffield Homes
- Feedback from the forum suggested that Sheffield Homes needs to improve the way it communicates with customers regarding complaints handling

#### **Tenants Survey**

- Five hundred surveys were sent to customers who had made a complaint in the last 12 months. 91 completed questionnaires were returned
- Results established that just under half of the customers who make a complaint do so by phone, followed by visiting a housing office and putting it in writing
- Just over 10% correspond by email or use the template on the website







#### **Comments from tenants survey**

I expected my question to be given a direct answer. Instead I was fobbed off

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myself but being passed from one person to another is not a good service

I did not feel an investigation was made even though I received a letter of explanation You can never speak to anybody to get a proper answer

I got what I expected – excuses as to why the work wasn't being done

To have a dedicated complaints team with a named contact

My view is...

A tenants appeals panel to consider complaints appeals cases







## **Budget**

#### **Budget allocation**

 Challenge for Change was allocated a budget of £5,000 for this scrutiny project

#### How was it spent?

- Workshop venues
- Challenger members travel expenses
- Support from TPAS mentor
- Refreshments

#### **Budget Review**

- The group ensured all spend decisions throughout the project were based on value for money
- The group financial spend came in under budget









#### Recommendations

From all the evidence gathered from the reality checks, desktop document analysis and our own experiences as customers, the group were able to come up with the recommendations listed in Appendix 9 in your board papers.

Please see below a few of the key recommendations which should be considered for implementation

- R2. To focus on resolving informal grumbles & low level complaints quickly
- R3. To implement a 3 stage complaints process
- R7. To improve communications between customers, Sheffield Homes and Kier
- R9. To produce a lessons learned report from complaints and share with customers and staff
- R13. To have dedicated staff to deal with stage 2 complaints or have a dedicated complaints team

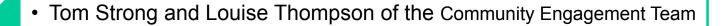


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## **Acknowledgements**



• Peter Brown and Gary Westwood of the Planning and Performance Team

· Alison Wood and her staff from the customer care team

Kate Newbolt of TPAS

 Tenants, residents and customers who made up the initial steering group and carried out the recruitment



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