

Appendix 2

	Salford	Lincolnshire	Manchester
Rates Standard/Spot	£20 per hour	N/A	£24.75 – block price £19ph – additional spot price
Block or Cost and volume	Contract was issued on hours only: IMHA 3500/IMCA 2500/Care Act 8000/NHS Complaint 1000/Non stat 4500 – Total 19500. Any additional hours also at £20 per hour.	Contract was offered as a block based on the existing budgets. Additional budget of £15k was allocated to take into account additional demand related to Dols advocacy	Block with option to purchase more
How many hours in block	See above		18,500 for all statutory advocacy Currently using 15,000 so council will lose out in short term
Discrete payment for hub or all in hours	N/A	Budget was given as a block with tender companies invited to say how much they would allocate to the Hub and the hours.	All included in block hours
One organisation or sub-contracted	One Organisation MIND Salford deals with all types of advocacy	Contract was given to a single company Voiceability who fulfill most of the advocacy but sub-contract the hub administration to Lincs Advice centre and Children’s advocacy to Barnardos.	Consortium of 2 VCS providers
Other info.	Just completed first quarter, results good, some problems in first month or so unravelling the previous advocacy arrangements but now settled	6 or 7 tenders received all with a hub and sub-contract approach. Hub has been live for 12 months, review was that more training was required on Care Act advocacy to increase referral rate.	3 year contract Not included “non-statutory” this time. CCG not part of it but maybe will be next time

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