

Appendix 6: Financial options for Supported Living services

Introduction- current position

The current pricing structure for supported living services is aligned with the homecare cost model and consist of:

Rate	Price
Support during the day: Geographical rate- 21 'contract areas'	£18.60-£20.24 per hour
Support during the day- Discounted rate- for services where more than 56 hours per week are delivered	£17.96 per hour
Support during the night: Waking Night	£17.96 per hour
Support during the night: Sleeping Night	£11.96 per hour

The Geographic price rate is determined by where the person receiving the service lives.

In addition to the Framework providers, there are some packages which have been made via a Direct Award. These are packages which often have an hourly rate which vary from the Framework rates.

Proposed new approach & assumptions for the modelling

During consultation with existing providers, we received the feedback that the current approach of geographical rates is not replicated in other authorities. Hourly rates for care are generally determined by the complexity of need of the individual.

We are currently developing the rates for these services, but this is one approach we have modelled our projections on:

Rate	Price
Support during the day: Single rate	£21.00 per hour
Support during the day- Discounted rate- for services where more than 56 hours per week are delivered	£19.49 per hour
Support during the night: Waking Night	£19.49 per hour
Support during the night: Sleeping Night	A flat rate of £75 for an 8 hour night

By moving to a flat rate for Sleeping night rate report, it is anticipated to generate savings to offset the additional costs of an increase in the hourly rate.

The proposed rates will be confirmed as part of the Tender process.

Models of the number of hours of delivery

It is anticipated that moving to a model of support for the individual which are more holistic and outcome focussed, that savings in care costs can be realised.

Based on the current way of commissioning services (by volume of hour), the table below demonstrates the cost of the service based on different provision mixes.

It shows that 3,500 hours per week on the Framework can be delivered at the proposed rate of £21 per hour, with a further 25,500 at the discounted rate and 600 sleeping nights. There would be a further £3.4m in Direct Awards that sit currently outside this framework but do form part of the costs vs budget.

Scenario	Fee Rate p/hr	Framework £21	Discounted £19.49	Waking Nights £19.49	Sleeping Nights £75	Direct Awards	Total	
		£'000s						
Based on current level of provision at the proposed rates	Total Hrs p/w	3,700 £4,040	23,800 £24,121	3,300 £3,344	620 £2,418	£3,600	£37,524	
Reduced hours resulting in a lower level of overspend	Total Hrs p/w	3,600 £3,931	23,100 £23,411	3,200 £3,243	610 £2,379	£3,500	£36,465	
Provision mix that delivers within budget	Total Hrs p/w	3,500 £3,822	22,400 £22,702	3,100 £3,142	600 £2,340	£3,400	£35,406	
Below budget	Total Hrs p/w	3,400 £3,713	21,700 £21,993	3,000 £3,040	590 £2,301	£3,300	£34,347	